



Outside Sales Position

WPT Power Corporation, a mechanical power transmission manufacturer, is recruiting for an outside sales position. The candidate will be responsible for sales of WPT products and/or product family. This opening also consists of finding and setting up distributor channels and other methods for getting the products to market. Must be a motivated self starter, with excellent customer service capabilities. Strong organizational skills, communication, and computer skills are required. Competitive compensation and benefits package. Does require overnight travel. Open to recent college graduates or industrial sales and/or engineering professionals.



► **JOB RESPONSIBILITIES:**

- Follows up on leads generated by marketing activities; contacts potential customers to discuss needs and provide product demonstrations. Develops referrals and makes contacts to other potential candidates in assigned territory. Attends and works trade shows for company in assigned territory.
- Assists customers with ordering information and configurations; provides quotations on customer requirements and provides appropriate follow up.
- Prepare and submit weekly activity/call reports and sales forecasts to determine opportunities.
- Ability to effectively, concisely, and professionally communicate and respond to questions from customers and internal employees.

► **EDUCATION:**

College degree and a minimum of three years of proven sales experience is preferred. Good communication skills are required.



Interested candidates email resume to WPT Power's Human Resources department at, HR@WPTpower.com or call, 940-761-1971.

EEO Statement:
WPT employees enjoy competitive compensation, a menu of work/life benefits and opportunities to continue developing their skills and building their career. WPT is an Equal Opportunity Employer and makes employment decisions without regard to age, color, sex, disability, national origin, race, religion, or veteran status. WPT supports a drug-free workplace.

